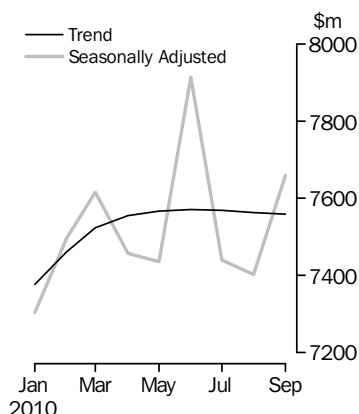


# LENDING FINANCE

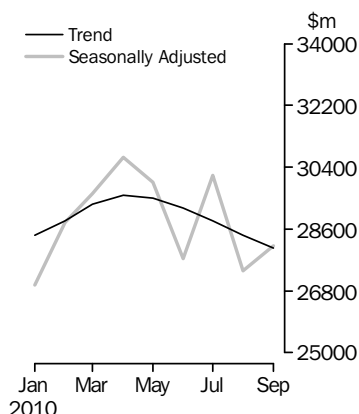
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## Personal finance



## Commercial finance



## INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Joe Whelan on Canberra (02) 6252 5747.

## KEY FIGURES

	Aug 2010 \$m	Sep 2010 \$m	Aug 2010 to Sep 2010 % change
<b>TREND ESTIMATES</b>			
Housing finance for owner occupation(a)	13 603	13 695	0.7
Personal finance	7 564	7 559	-0.1
Commercial finance	28 426	28 052	-1.3
Lease finance	393	396	0.8
<b>SEASONALLY ADJUSTED ESTIMATES</b>			
Housing finance for owner occupation(a)	13 664	13 752	0.6
Personal finance	7 403	7 660	3.5
Commercial finance	27 395	28 122	2.7
Lease finance	397	398	0.2

(a) Excludes alterations and additions

## KEY POINTS

### SEPTEMBER 2010 COMPARED WITH AUGUST 2010:

#### HOUSING FINANCE FOR OWNER OCCUPATION

- The total value of owner occupied housing commitments excluding alterations and additions rose 0.7% in trend terms and the seasonally adjusted series rose 0.6%.

#### PERSONAL FINANCE

- The trend series for the value of total personal finance commitments fell 0.1%. Fixed lending commitments fell 0.1%, while revolving credit commitments remained flat (0.0%).
- The seasonally adjusted series for the value of total personal finance commitments rose 3.5%. Fixed lending commitments rose 6.3% and revolving credit commitments rose 0.9%.

#### COMMERCIAL FINANCE

- The trend series for the value of total commercial finance commitments fell 1.3%. Revolving credit commitments fell 3.6% and fixed lending commitments fell 0.4%.
- The seasonally adjusted series for the value of total commercial finance commitments rose 2.7%. Revolving credit commitments rose 8.5% and fixed lending commitments rose 0.5%.

#### LEASE FINANCE

- The trend series for the value of total lease finance commitments rose 0.8% and the seasonally adjusted series rose 0.2%.

# NOTES

## FORTHCOMING ISSUES

ISSUE	RELEASE DATE
October 2010	13 December 2010
November 2010	17 January 2011
December 2010	15 February 2011
January 2011	15 March 2011
February 2011	11 April 2011
March 2011	17 May 2011

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## REVISIONS

In this issue revisions have been made to the original series as a result of improved reporting of survey and administrative data. These revisions impact on:

- Personal finance and lease finance values for August 2010;
- Commercial finance values for the period June 2010 to August 2010;
- Owner occupied housing for August 2010; and
- Investment housing for the period July 2010 to August 2010.

Seasonally adjusted and trend series have been revised as a result of revisions to the original series, the incorporation of estimates for the latest month and the revision of seasonal factors due to the concurrent seasonal adjustment methodology.

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## ABBREVIATIONS

\$m	million dollars
ABS	Australian Bureau of Statistics
ARIMA	autoregressive integrated moving average
n.e.c.	not elsewhere classified
RBA	Reserve Bank of Australia

Brian Pink  
Australian Statistician

## CONTENTS

page

Time Series Spreadsheets	4
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### ANALYSIS

Summary of findings	5
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### TABLES

<b>1</b> Finance commitments, summary	6
<b>2</b> Housing and personal finance commitments, by lender, original	7
<b>3</b> Commercial and lease finance commitments, by lender, original	8
<b>4</b> Personal finance commitments, by purpose (fixed loans), original	9
<b>5</b> Personal finance commitments, revolving credit stocks and flows, original	10
<b>6</b> Commercial finance commitments, by purpose (fixed loans), original	11
<b>7</b> Lease and commercial finance commitments, stocks and flows, original	11
<b>8</b> Finance commitments for housing (owner occupation and commercial)	12
<b>9</b> Finance commitments for motor vehicles, original	13
<b>10</b> Lease finance commitments for motor vehicles, original	14
<b>11</b> Commercial and lease finance commitments for plant and equipment, original	15
<b>12</b> Lease finance commitments for plant and equipment, original	16

### OTHER INFORMATION

Explanatory Notes	17
Glossary	21

## TIME SERIES DATA

### TIME SERIES SPREADSHEETS

Data available free on the ABS web site <<http://www.abs.gov.au>> include:

- longer time series of tables in this publication, and
- the following tables:

13. Lending Finance Seasonal Factors and Forward Factors for 12 months, By Purpose and Lender: Australia (from January 1985)
14. Commercial finance commitments, summary (original, seasonally adjusted, trend)
15. Commercial finance commitments, fixed loans and revolving credit
16. Commercial finance commitments, fixed loans and revolving credit by lender
17. Commercial finance commitments, fixed loans by industry
18. Commercial finance commitments, revolving credit by industry
- 19 to 26. Commercial finance commitments, fixed loans and revolving credit by state and territory
27. Lease finance commitments, summary (original, seasonally adjusted, trend)
28. Lease finance commitments by purpose
29. Lease finance commitments by purpose and lender
30. Lease finance commitments by industry
- 31 to 38. Lease finance commitments by purpose and state and territory
39. Operating lease finance commitments by purpose
40. Operating lease finance commitments by lender
41. Operating lease finance commitments by industry
- 42 to 49. Operating lease finance commitments by purpose and state and territory
50. Personal finance commitments, summary (original, seasonally adjusted, trend)
51. Personal finance commitments, fixed loans and revolving credit
52. Personal finance commitments, fixed loans and revolving credit by lender
- 53 to 60. Personal finance commitments, fixed loans and revolving credit by state and territory

## SUMMARY OF FINDINGS

### HOUSING FINANCE FOR OWNER OCCUPATION

(Table 1)

The trend series for the total value of owner occupied housing commitments excluding alterations and additions rose 0.7% and the seasonally adjusted series rose 0.6%.

For further information, please refer to *Housing Finance, Australia* (cat. no. 5609.0), which was released on 10 November 2010.

### PERSONAL FINANCE

(Tables 1 & 4)

In trend terms, the value of total personal finance commitments fell 0.1% in September 2010 compared with August 2010.

Fixed lending commitments fell 0.1%, while revolving credit commitments remained flat (0.0%).

In seasonally adjusted terms, the value of total personal finance commitments rose 3.5% in September 2010. Fixed lending commitments rose 6.3% and revolving credit commitments rose 0.9%.

### COMMERCIAL FINANCE

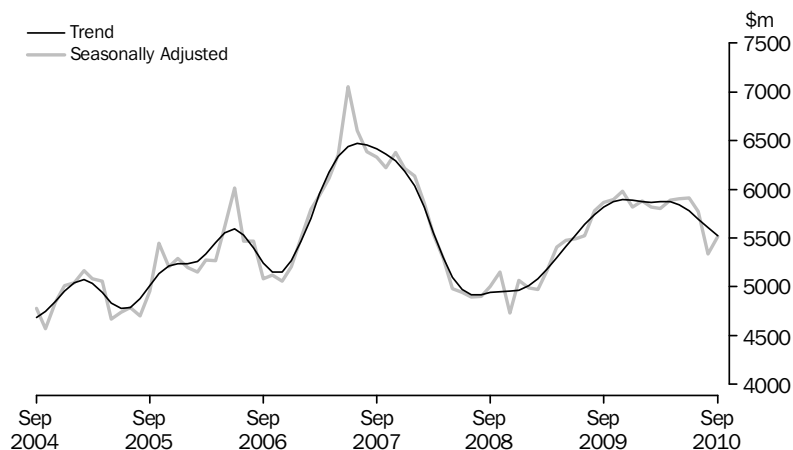
(Tables 1 & 8)

The trend series for the value of total commercial finance commitments fell 1.3% in September 2010 compared with August 2010. Revolving credit commitments fell 3.6% and fixed lending commitments fell 0.4%.

The seasonally adjusted series for the value of total commercial finance commitments rose 2.7% in September 2010. Revolving credit commitments rose 8.5% and fixed lending commitments rose 0.5%.

The value of commitments for the purchase of dwellings by individuals for rent or resale (trend) fell 1.5% in September 2010, following a fall of 1.6% in August 2010. The seasonally adjusted series rose 3.3% in September 2010.

### PURCHASE OF DWELLINGS BY INDIVIDUALS FOR RENT OR RESALE



### LEASE FINANCE

(Table 1)

The value of total lease finance commitments (trend) rose 0.8% in September 2010. The seasonally adjusted series rose 0.2%.

## FINANCE COMMITMENTS, Summary

Month	SECURED HOUSING(a)		PERSONAL(b)			COMMERCIAL			LEASE
	Construction and purchase of dwellings(c)	Alterations and additions	Fixed loans(d)	Revolving credit(e)	Total	Fixed loans(d)	Revolving credit(e)	Total	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL									
<b>2009</b>									
September	17 405	488	3 368	3 640	7 008	24 066	8 488	32 554	366
October	17 047	485	3 373	3 549	6 922	19 077	8 099	27 175	388
November	16 240	469	3 350	3 604	6 953	20 100	7 062	27 162	357
December	15 952	433	3 731	4 181	7 911	24 699	11 254	35 953	482
<b>2010</b>									
January	11 264	317	2 941	3 286	6 227	15 597	5 149	20 746	278
February	12 655	407	3 441	3 708	7 149	17 611	7 569	25 180	319
March	15 051	467	3 917	4 598	8 515	20 262	9 889	30 151	425
April	12 842	397	3 364	3 607	6 971	17 897	7 328	25 225	321
May	13 902	422	3 689	3 720	7 409	20 661	7 978	28 640	393
June	13 900	403	4 762	4 503	9 265	24 797	10 420	35 217	469
July	13 994	377	3 603	3 855	7 457	21 915	9 354	31 269	402
August	13 816	373	3 541	3 603	7 144	20 949	7 020	27 970	391
September	13 815	401	3 683	3 909	7 593	19 961	8 379	28 341	390
SEASONALLY ADJUSTED									
<b>2009</b>									
September	17 369	491	3 463	3 587	7 051	23 492	8 695	32 187	377
October	16 824	466	3 427	3 578	7 005	18 660	7 858	26 518	384
November	15 874	453	3 430	3 735	7 165	20 303	7 167	27 470	373
December	15 150	434	3 570	3 861	7 431	21 075	8 332	29 406	410
<b>2010</b>									
January	14 376	405	3 490	3 814	7 304	20 008	6 954	26 962	364
February	13 749	408	3 550	3 946	7 496	20 599	8 202	28 801	367
March	13 322	404	3 549	4 067	7 616	19 648	9 983	29 630	386
April	13 259	403	3 580	3 878	7 458	22 336	8 356	30 692	358
May	13 436	402	3 599	3 837	7 435	20 819	9 155	29 974	398
June	13 348	392	4 084	3 831	7 914	19 298	8 431	27 729	376
July	13 581	387	3 639	3 801	7 440	21 328	8 840	30 169	389
August	13 664	394	3 546	3 856	7 403	20 129	7 266	27 395	397
September	13 752	395	3 769	3 891	7 660	20 235	7 887	28 122	398
TREND									
<b>2009</b>									
September	16 779	487	3 479	3 611	7 090	20 504	8 103	28 608	387
October	16 415	469	3 477	3 669	7 145	20 575	7 921	28 496	387
November	15 874	450	3 481	3 736	7 217	20 487	7 804	28 291	384
December	15 203	432	3 485	3 809	7 294	20 440	7 824	28 264	380
<b>2010</b>									
January	14 503	419	3 502	3 876	7 377	20 431	7 993	28 424	377
February	13 899	409	3 540	3 921	7 461	20 506	8 327	28 833	376
March	13 500	403	3 592	3 932	7 524	20 652	8 675	29 327	375
April	13 345	400	3 643	3 912	7 555	20 730	8 857	29 587	376
May	13 349	398	3 686	3 881	7 566	20 682	8 811	29 493	380
June	13 424	395	3 715	3 855	7 570	20 611	8 609	29 220	385
July	13 513	393	3 729	3 840	7 569	20 497	8 335	28 832	389
August	13 603	392	3 730	3 834	7 564	20 376	8 050	28 426	393
September	13 695	391	3 725	3 833	7 559	20 291	7 761	28 052	396

(a) For owner occupation.

(d) Includes refinancing (see Glossary).

(b) Includes unsecured housing finance for owner occupation.

(e) New and increased credit limits during the month. Includes credit

(c) Includes refinancing across lending institutions (see Glossary).

cards.

HOUSING AND PERSONAL FINANCE COMMITMENTS, By Lender: **Original**

HOUSING FINANCE(a)						PERSONAL FINANCE(b)				
Month	Banks	Permanent building societies	Wholesale lenders n.e.c.	Other lenders	Total	Banks	Credit co- operatives	Finance companies	Other lenders	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
<b>2009</b>										
September	15 816	297	556	735	17 405	6 096	np	np	597	7 008
October	15 617	238	490	702	17 047	6 015	np	np	579	6 922
November	14 850	245	484	661	16 240	5 921	np	np	699	6 953
December	14 456	233	505	758	15 952	6 843	np	np	690	7 911
<b>2010</b>										
January	10 221	170	339	534	11 264	5 216	np	np	705	6 227
February	11 528	202	319	606	12 655	6 274	np	np	561	7 149
March	13 751	269	357	674	15 051	7 451	np	np	698	8 515
April	11 697	223	340	582	12 842	6 012	np	np	635	6 971
May	12 606	261	372	663	13 902	6 442	np	np	624	7 409
June	12 587	249	425	639	13 900	8 179	np	np	703	9 265
July	12 695	253	399	646	13 994	6 542	np	np	578	7 457
August	12 542	240	416	619	13 816	6 151	np	np	661	7 144
September	12 514	271	398	632	13 815	6 575	np	np	668	7 593

np not available for publication but included in totals where applicable, unless otherwise indicated

(a) Secured finance for owner occupation. Excludes alterations and additions.

(b) Includes unsecured housing finance for owner occupation.

COMMERCIAL AND LEASE FINANCE COMMITMENTS, By Lender: **Original**

Month	COMMERCIAL FINANCE					LEASE FINANCE				
	Banks	Money market corporations	Finance companies	Other lenders	Total	Banks	General financiers	Finance companies	Other lessors	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
<b>2009</b>										
September	29 284	np	186	np	32 554	117	131	np	np	366
October	23 885	np	np	2 191	27 175	116	149	np	np	388
November	24 074	np	np	2 792	27 162	125	112	np	np	357
December	32 419	np	253	np	35 953	234	115	np	np	482
<b>2010</b>										
January	18 738	np	139	np	20 746	70	115	np	np	278
February	22 859	np	172	np	25 180	84	105	np	np	319
March	26 606	270	194	3 081	30 151	91	166	np	np	425
April	23 046	22	144	2 013	25 225	70	109	np	np	321
May	25 714	np	171	np	28 640	102	131	np	np	393
June	32 274	np	np	np	35 217	137	147	np	np	469
July	28 202	188	133	2 746	31 269	87	153	np	np	402
August	25 452	np	152	np	27 970	np	140	np	np	391
September	np	np	np	np	28 341	92	123	np	np	390

np not available for publication but included in totals where applicable, unless otherwise indicated



PERSONAL FINANCE COMMITMENTS, By Purpose (Fixed Loans): **Original**

	<i>New motor cars and station wagons</i>	<i>Used motor cars and station wagons</i>	<i>Total motor vehicles(a)</i>	<i>Individual residential blocks of land</i>	<i>Unsecured finance for owner occupa- tion(b)</i>	<i>Debt consolidation</i>	<i>Refinancing</i>	<i>Other(c)</i>	<b>Total</b>
<i>Month</i>	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
<b>2009</b>									
September	259	356	733	583	35	275	1 032	709	<b>3 368</b>
October	262	354	735	598	36	276	999	729	<b>3 373</b>
November	260	339	720	541	36	270	979	804	<b>3 350</b>
December	286	355	761	480	45	418	989	1 037	<b>3 731</b>
<b>2010</b>									
January	260	338	701	332	31	332	825	721	<b>2 941</b>
February	300	372	786	427	36	422	867	903	<b>3 441</b>
March	348	431	913	482	49	466	1 036	970	<b>3 917</b>
April	298	364	770	432	42	384	896	840	<b>3 364</b>
May	327	379	821	461	33	422	1 047	905	<b>3 689</b>
June	377	423	915	506	36	482	1 520	1 302	<b>4 762</b>
July	340	419	865	446	38	421	995	838	<b>3 603</b>
August	363	466	944	421	34	376	976	791	<b>3 541</b>
September	387	468	972	421	35	407	996	853	<b>3 683</b>

(a) Includes motorcycles and other motor vehicles.

(b) Includes alterations and additions.

(c) Includes boats, caravans and trailers, household goods, travel and holidays and other purposes.

# PERSONAL FINANCE COMMITMENTS, Revolving Credit Stocks and Flows: **Original**

	NEW AND INCREASED CREDIT LIMITS			CANCELLATIONS AND REDUCTIONS	CREDIT AT END OF MONTH	
	Secured	Unsecured	Total	Total(a)	Total limits(a)	Credit used
Month	\$m	\$m	\$m	\$m	\$m	\$m
2009						
September	1 567	2 073	3 640	2 597	287 991	121 832
October	1 592	1 958	3 549	3 162	288 307	122 000
November	1 521	2 082	3 604	2 897	289 008	123 023
December	2 053	2 127	4 181	2 876	286 532	119 175
2010						
January	1 228	2 058	3 286	2 782	286 270	118 398
February	1 733	1 975	3 708	1 980	287 955	120 098
March	2 118	2 480	4 598	2 412	290 117	119 522
April	1 619	1 988	3 607	3 819	291 397	122 258
May	1 739	1 980	3 720	3 304	291 744	122 561
June	2 225	2 278	4 503	3 271	292 915	123 754
July	1 806	2 049	3 855	2 755	293 946	123 072
August	1 548	2 055	3 603	2 881	294 048	122 864
September	1 795	2 115	3 909	2 602	295 442	122 823

(a) These figures sometimes reflect a rebasing of the data by one or more lenders without adjustment to earlier periods' commitments or cancellations.

# COMMERCIAL FINANCE COMMITMENTS, By Purpose (Fixed Loans): **Original**

	<i>Construction finance</i>	<i>Purchase of real property</i>	<i>Wholesale finance</i>	<i>Purchase of plant and equipment</i>	<i>Refinancing</i>	<i>Other</i>	<b>Total</b>	<i>Commitments not drawn at end of month</i>
<i>Month</i>	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
<b>2009</b>								
September	2 785	8 720	1 170	1 530	2 694	7 167	<b>24 066</b>	36 446
October	1 144	7 272	1 268	1 710	2 004	5 678	<b>19 077</b>	34 050
November	1 307	8 313	1 403	1 573	1 939	5 566	<b>20 100</b>	33 606
December	1 316	8 142	1 491	1 985	2 462	9 302	<b>24 699</b>	31 992
<b>2010</b>								
January	712	5 945	921	1 236	1 001	5 782	<b>15 597</b>	30 348
February	1 139	6 578	1 010	1 330	1 257	6 297	<b>17 611</b>	30 129
March	1 012	8 377	1 301	1 852	1 812	5 908	<b>20 262</b>	30 357
April	1 127	7 578	np	1 433	1 486	np	<b>17 897</b>	30 467
May	1 351	8 028	1 130	1 445	1 711	6 997	<b>20 661</b>	31 408
June	1 066	9 657	1 305	1 985	2 265	8 518	<b>24 797</b>	31 979
July	977	8 672	1 352	1 337	2 296	7 281	<b>21 915</b>	32 679
August	1 392	7 627	1 384	1 340	2 917	6 290	<b>20 949</b>	32 686
September	1 241	7 264	1 018	1 458	2 472	6 508	<b>19 961</b>	32 314

np not available for publication but included in totals where applicable, unless otherwise indicated

# LEASE AND COMMERCIAL FINANCE COMMITMENTS, Stocks and Flows: **Original**

	<u>LEASE FINANCE</u>		<u>COMMERCIAL REVOLVING CREDIT</u>			
	<i>Total commitments</i>	<i>Commitments not drawn at end of month</i>	<i>New and increased credit limits</i>	<i>Cancellations and reductions(a)</i>	<i>Total credit limits at end of month(a)</i>	<i>Credit used at end of month</i>
<i>Month</i>	\$m	\$m	\$m	\$m	\$m	\$m
<b>2009</b>						
September	366	np	8 488	9 036	367 102	218 013
October	388	np	8 099	8 885	366 656	218 967
November	357	np	7 062	11 047	362 738	218 386
December	482	np	11 254	14 531	361 403	215 161
<b>2010</b>						
January	278	np	5 149	8 327	359 050	214 671
February	319	np	7 569	12 602	353 693	214 093
March	425	np	9 889	11 767	351 336	212 708
April	321	np	7 328	9 495	347 790	211 196
May	393	np	7 978	10 141	345 565	210 902
June	469	np	10 420	12 234	343 605	209 438
July	402	np	9 354	10 164	342 140	207 379
August	391	np	7 020	9 132	340 103	207 571
September	390	np	8 379	10 917	336 886	204 724

np not available for publication but included in totals where applicable, unless otherwise indicated

(a) These figures sometimes reflect a rebasing of the data by one or more lenders without adjustment to earlier periods' commitments or cancellations.

## FINANCE COMMITMENTS, For Housing (Owner Occupation and Commercial)

Month	OWNER OCCUPATION (SECURED FINANCE)				OWNER OCCUPATION (UNSECURED FINANCE)	COMMERCIAL FINANCE(a)			ALL HOUSING FINANCE
	Construction of dwellings	Purchase of new dwellings	Purchase of established dwellings(b)	Alterations and additions	Total(c)	Construction of dwellings for rent and resale	Purchase of dwellings by individuals for rent or resale (d)	Purchase of dwellings by others for rent or resale	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL									
<b>2009</b>									
September	1 844	819	14 741	488	35	502	5 798	544	<b>24 772</b>
October	1 970	779	14 298	485	36	375	5 770	609	<b>24 323</b>
November	1 755	731	13 754	469	36	305	6 133	623	<b>23 805</b>
December	1 730	827	13 395	433	45	395	5 936	736	<b>23 498</b>
<b>2010</b>									
January	1 235	505	9 524	317	31	298	4 543	449	<b>16 903</b>
February	1 430	606	10 619	407	36	323	5 163	503	<b>19 087</b>
March	1 535	730	12 786	467	49	423	6 340	696	<b>23 026</b>
April	1 297	643	10 901	397	42	368	5 709	632	<b>19 989</b>
May	1 366	727	11 809	422	33	701	6 298	781	<b>22 138</b>
June	1 405	750	11 745	403	36	412	6 981	945	<b>22 677</b>
July	1 373	727	11 894	377	38	506	5 849	589	<b>21 351</b>
August	1 377	673	11 766	373	34	472	5 363	754	<b>20 811</b>
September	1 357	691	11 766	401	35	508	5 481	639	<b>20 878</b>
SEASONALLY ADJUSTED									
<b>2009</b>									
September	1 741	801	14 827	491	34	476	5 862	535	<b>24 767</b>
October	1 890	771	14 163	466	33	357	5 897	625	<b>24 203</b>
November	1 818	730	13 326	453	31	401	5 981	591	<b>23 331</b>
December	1 689	758	12 703	434	46	350	5 817	682	<b>22 478</b>
<b>2010</b>									
January	1 633	668	12 074	405	39	402	5 883	637	<b>21 741</b>
February	1 591	660	11 499	408	37	400	5 815	633	<b>21 043</b>
March	1 430	659	11 232	404	41	408	5 805	743	<b>20 724</b>
April	1 360	676	11 222	403	42	427	5 885	726	<b>20 743</b>
May	1 324	688	11 424	402	32	548	5 902	766	<b>21 086</b>
June	1 281	692	11 376	392	36	364	5 912	631	<b>20 684</b>
July	1 284	684	11 613	387	39	425	5 771	608	<b>20 811</b>
August	1 303	686	11 675	394	38	513	5 341	669	<b>20 619</b>
September	1 301	659	11 791	395	35	482	5 517	636	<b>20 817</b>
TREND									
<b>2009</b>									
September	1 752	778	14 248	487	34	378	5 822	604	<b>24 103</b>
October	1 779	767	13 869	469	35	379	5 877	609	<b>23 783</b>
November	1 773	746	13 354	450	36	381	5 899	618	<b>23 258</b>
December	1 728	720	12 755	432	38	387	5 890	635	<b>22 585</b>
<b>2010</b>									
January	1 650	695	12 158	419	39	395	5 869	661	<b>21 886</b>
February	1 553	677	11 669	409	40	405	5 864	687	<b>21 304</b>
March	1 458	671	11 371	403	39	419	5 873	704	<b>20 938</b>
April	1 386	673	11 287	400	39	433	5 871	706	<b>20 794</b>
May	1 337	678	11 334	398	38	443	5 842	697	<b>20 766</b>
June	1 306	683	11 435	395	37	451	5 779	680	<b>20 767</b>
July	1 288	683	11 541	393	37	459	5 696	661	<b>20 758</b>
August	1 278	681	11 643	392	37	467	5 606	644	<b>20 750</b>
September	1 280	678	11 737	391	36	476	5 521	627	<b>20 746</b>

(a) Excludes revolving credit.

(b) Only includes refinancing across lending institutions (see Glossary).

(c) Includes alterations and additions.

(d) Includes refinancing (See Glossary)

FINANCE COMMITMENTS, For Motor Vehicles: **Original**

Month	PERSONAL FINANCE(a)					COMMERCIAL FINANCE(a)	LEASE FINANCE	ALL VEHICLE FINANCE
	New motor cars and station wagons	Used motor cars and station wagons	Motorcycles	Other motor vehicles	Total	Total	Total	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
<b>2009</b>								
September	259	356	17	101	733	833	201	<b>1 767</b>
October	262	354	18	101	735	900	195	<b>1 830</b>
November	260	339	17	104	720	937	201	<b>1 859</b>
December	286	355	17	102	761	1 235	243	<b>2 238</b>
<b>2010</b>								
January	260	338	16	87	701	711	153	<b>1 564</b>
February	300	372	17	97	786	763	185	<b>1 734</b>
March	348	431	18	116	913	1 035	241	<b>2 189</b>
April	298	364	15	92	770	820	207	<b>1 797</b>
May	327	379	14	101	821	834	242	<b>1 897</b>
June	377	423	16	99	915	1 068	254	<b>2 237</b>
July	340	419	14	92	865	761	260	<b>1 886</b>
August	363	466	16	99	944	778	258	<b>1 980</b>
September	387	468	18	100	972	825	255	<b>2 053</b>

(a) Excludes revolving credit.

LEASE FINANCE COMMITMENTS, For Motor Vehicles: **Original**

Month	MOTOR CARS AND STATION WAGONS		LIGHT TRUCKS		HEAVY TRUCKS		OTHER MOTOR VEHICLES	ALL VEHICLES
	New	Used	New	Used	New	Used	Total	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
<b>2009</b>								
September	138	39	9	4	5	4	1	<b>201</b>
October	136	35	13	np	np	np	np	<b>195</b>
November	149	32	12	np	2	1	np	<b>201</b>
December	177	36	12	4	6	np	np	<b>243</b>
<b>2010</b>								
January	106	29	7	np	1	np	np	<b>153</b>
February	129	38	8	3	3	4	1	<b>185</b>
March	171	41	14	5	4	5	1	<b>241</b>
April	148	37	14	np	2	2	np	<b>207</b>
May	171	44	16	np	3	3	np	<b>242</b>
June	175	48	19	4	3	3	2	<b>254</b>
July	177	55	17	np	3	2	np	<b>260</b>
August	178	48	18	6	2	2	3	<b>258</b>
September	181	46	17	np	2	3	np	<b>255</b>

np not available for publication but included in totals where applicable, unless otherwise indicated

COMMERCIAL AND LEASE FINANCE COMMITMENTS, For Plant and Equipment(a): **Original**

<i>Month</i>	COMMERCIAL FINANCE(b)			LEASE FINANCE	ALL PLANT AND EQUIPMENT FINANCE
	<i>Transport equipment</i>	<i>Other plant and equipment</i>	<i>Total</i>	<i>Total</i>	<i>Total</i>
	\$m	\$m	\$m	\$m	\$m
<b>2009</b>					
September	88	608	696	166	<b>862</b>
October	93	717	811	192	<b>1 003</b>
November	143	493	636	156	<b>791</b>
December	135	616	750	239	<b>989</b>
<b>2010</b>					
January	101	424	525	125	<b>650</b>
February	85	482	567	134	<b>701</b>
March	141	676	817	184	<b>1 001</b>
April	112	501	613	113	<b>726</b>
May	90	521	611	151	<b>762</b>
June	175	743	918	215	<b>1 133</b>
July	90	486	576	142	<b>718</b>
August	98	464	562	133	<b>695</b>
September	90	544	633	134	<b>767</b>

(a) Excludes motor vehicles (see tables 9 and 10).

(b) Excludes revolving credit.

LEASE FINANCE COMMITMENTS, For Plant and Equipment: **Original**

		Construction and earthmoving equipment	Agricultural machinery and equipment	Manu- facturing equipment	Electronic data processing equipment	Office machines	Shop and office furniture, fittings and equipment	Other goods	Total
Month	Transport equipment(a)	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
<b>2009</b>									
September	np	3	5	6	71	37	15	np	<b>166</b>
October	2	5	4	7	67	55	7	45	<b>192</b>
November	np	4	3	3	34	67	9	np	<b>156</b>
December	np	6	2	6	57	64	10	np	<b>239</b>
<b>2010</b>									
January	np	4	3	3	40	np	np	np	<b>125</b>
February	np	1	3	7	47	np	np	np	<b>134</b>
March	np	6	3	4	88	42	19	np	<b>184</b>
April	np	3	3	4	47	np	np	np	<b>113</b>
May	np	5	7	7	55	35	8	np	<b>151</b>
June	5	8	12	6	79	39	24	42	<b>215</b>
July	np	5	2	2	63	34	6	np	<b>142</b>
August	np	4	2	2	41	48	4	np	<b>133</b>
September	1	4	4	3	57	35	9	22	<b>134</b>

np not available for publication but included in totals where applicable, unless otherwise indicated

(a) Excludes motor vehicles (see tables 9 and 10).



## EXPLANATORY NOTES

### INTRODUCTION

- 1** This publication presents statistics on finance commitments made by significant lenders for the purposes of secured housing finance for owner occupation, other personal finance, commercial finance and lease finance.
- 2** *Secured housing finance for owner occupation* is secured finance to individuals for the purchase or construction of dwellings for owner occupation, and for alterations and additions to existing owner occupied dwellings. Refinancing involving a change of lender is also included, while refinancing with the same lender is excluded from all estimates.
- 3** *Personal finance*, other than secured housing finance for owner occupation, is finance provided to individuals for their personal, non-business, use. Both fixed loans and revolving credit finance are included.
- 4** *Commercial finance* is finance provided to individuals and corporations for business or investment purposes, including for the construction or purchase of dwellings for rental or resale. Fixed loans, revolving credit and commercial hire purchase are included.
- 5** *Lease finance* includes finance and leverage leases. Operating lease finance statistics are provided as spreadsheets on Details tab of this issue.

### SCOPE

- 6** Finance commitments made by the following types of lenders are included:
  - Banks
  - Permanent building societies
  - Credit unions/cooperative credit societies
  - Life or general insurance companies
  - General government enterprises
  - Superannuation funds
  - Securitised mortgage assets (wholesale lenders) which provide funds to borrowers through a retail intermediary (e.g. mortgage originators)
  - Registered Financial Corporations (RFCs).

### COVERAGE

- 7** The statistics cover all bank commitments, and all commitments for secured housing finance for owner occupation made by permanent building societies. Of the remaining commitments, the largest lenders for each of secured housing finance for owner occupation, other personal finance, commercial finance and lease finance are covered, so that when calculated separately for each of the four broad categories of purpose finance, at least 95% of Australia-wide finance commitments and at least 90% of each state's finance commitments are covered. While many lenders other than banks are not covered, at least 70% coverage is maintained for all published lender types (including the Other Lenders series and Other Lessors series).
- 8** An annual collection is conducted to maintain and update the survey coverage. New lenders are included as their lending for any of the four categories of finance becomes sufficiently large.
- 9** From June 2001, the statistics for:
  - secured housing finance for owner occupation cover all commitments by banks and permanent building societies, and commitments by all other lenders which provided more than \$50m for housing finance in 2000
  - personal finance cover all commitments by banks, and commitments by all other lenders which provided more than \$96m for personal finance in 2000.
- 10** From June 2002, the statistics for:
  - commercial finance cover all commitments by banks, and commitments by all other lenders which provided more than \$484m for commercial finance in 2001
  - lease finance cover all commitments by banks, and commitments by all other lenders which provided funds of more than \$31m for lease finance in 2001.

## EXPLANATORY NOTES *continued*

### COVERAGE *continued*

**11** Additional smaller lenders are also covered where it is necessary to maintain collection coverage (as specified in paragraph 7).

### SOURCES

**12** For banks, credit cooperatives, building societies and RFCs, the statistics in this publication are currently derived from returns submitted to the Australian Prudential Regulation Authority (APRA). The Financial Sector (Collection of Data) Act 2001 facilitates the collection of statistical data from the financial sector, with APRA established as the central point for collection of both prudential and statistical data. In October 2001, APRA implemented new reporting forms for building societies and credit cooperatives. New reporting forms were implemented for banks in March 2002, and for RFCs in March 2003. APRA commenced collecting loan commitments data from banks, credit cooperatives, building societies in July 2002 and from RFCs in March 2003.

**13** Secured housing finance commitments for owner occupied housing from banks, building societies and credit cooperatives are derived from form *ARF 392.0 Housing Finance* collected by APRA. Personal finance commitments from these lenders are sourced from the *ARF 394.0 Personal Finance*. Commercial finance commitments from these lenders are sourced from the *ARF 391.0 Commercial Finance* and from the *ARF 394.0 Personal Finance* for fixed loans for personal investment purposes. Lease finance commitments are sourced from the *ARF 393.0 Lease Finance*.

**14** Finance commitments for RFCs are collected on the *RRF 391.0 Commercial Finance* (commercial finance commitments), *RRF 392.0 Housing Finance* (secured housing finance commitments for owner occupied housing), *RRF 393.0 Lease Finance* (lease finance commitments) and *RRF 394.0 Personal Finance* (personal finance commitments and commercial finance commitments).

**15** Electronic versions of the forms and instructions for ADIs are available on the APRA web site at <http://www.apra.gov.au/Statistics/Reporting-forms-and-instructions-exclude-Basel-II.cfm> >. For RFCs, these are available at: <http://www.apra.gov.au/rfc/> >.

**16** All other institutions, including securitisation vehicles, are collected directly by the ABS.

### REVISIONS

**17** Revisions to previously published statistics are included in the publication as they occur.

**18** Changes in the classification of lenders (e.g. the conversion of a permanent building society to a bank) are reflected in the Lender series from the month of the change. Data for earlier periods for such lenders are not reclassified. Details of the establishment of new banks are published in the Reserve Bank of Australia's monthly *Bulletin* in the section on Technical Notes to Tables.

### SEASONAL ADJUSTMENT

**19** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation and 'trading day effects'. A 'trading day effect' reflects the varying amounts of activity on different days of the week and the different number of days of the week in any month (i.e. the number of Sundays, Mondays, etc.). This effect may be partly caused by the reporting practices of the lenders. Adjustment is also made for Easter which may affect the March and April estimates differently. Trading day effects are removed from the original estimates prior to the seasonal adjustment process. Seasonal adjustment does not remove the effect of irregular or non-seasonal influences (e.g. a change in interest rates) from the seasonally adjusted series.

**20** The lending finance series uses a concurrent seasonal adjustment methodology to derive the seasonal adjustment factors. This means that original estimates available at the current reference month are used to estimate seasonal factors for the current and previous months. As a result of this methodology, the seasonally adjusted and trend

## EXPLANATORY NOTES *continued*

### SEASONAL ADJUSTMENT

*continued*

estimates for earlier periods can be revised each month. However, in most instances, the only noticeable revisions will be to the previous month and the same month a year ago.

**21** Autoregressive integrated moving average (ARIMA) modelling can improve the revision properties of the seasonally adjusted and trend estimates. ARIMA modelling relies on the characteristics of the series being analysed to project future period data. The projected values are temporary, intermediate values, that are only used internally to improve the estimation of the seasonal factors. The projected data do not affect the original estimates and are discarded at the end of the seasonal adjustment process. The lending finance collection uses an individual ARIMA model for 96% of the series in this publication. The ARIMA model is assessed as part of the annual reanalysis. For more information on ARIMA modelling see Feature article: Use of ARIMA modelling to reduce revisions in the October 2004 issue of *Australian Economic Indicators* (cat. no. 1350.0).

### TREND ESTIMATES

**22** Smoothing seasonally adjusted series reduces the impact of the irregular component of the seasonally adjusted series and creates trend estimates. These trend estimates are derived by applying a 13 term Henderson-weighted moving average to all but the last six months of the respective seasonally adjusted series. Trend series are created for the last six months by applying surrogates of the Henderson moving average to the seasonally adjusted series. For further information, refer to *Information Paper: A Guide to Interpreting Time Series—Monitoring Trends: An Overview* (cat. no. 1349.0) or contact the Assistant Director, Time Series Analysis on Canberra (02) 6252 6345 or by email at <time.series.analysis@abs.gov.au>.

**23** While the smoothing technique described in paragraph 22 enables trend estimates to be produced for the latest few months, it does result in revisions to the trend estimates as new data become available. Generally, revisions become smaller over time and, after three months, usually have a negligible impact on the series. Changes in the original data and re-estimation of seasonal factors may also lead to revisions to the trend.

### EFFECTS OF ROUNDING

**24** Where figures have been rounded, discrepancies may occur between sums of the component items and totals. Change in dollar value, number and percentage terms and averages presented in the commentary and the percentage change publication tables are based on unrounded data and may differ slightly from percentage changes and averages calculated from the rounded data presented in the tables in this publication.

### ABS DATA AVAILABLE ON REQUEST

**25** Estimates for months prior to those shown in this publication and more detailed series are available in spreadsheet format from the Australian Bureau of Statistics (ABS) web site. For more information, contact the ABS National Information and Referral Service on 1300 135 070.

### RELATED PUBLICATIONS

**26** Users may also wish to refer to the following ABS releases:

- *Housing Finance, Australia* (cat. no. 5609.0)
- *Assets and Liabilities of Australian Securitizers* (cat. no. 5232.0.0.55.001)
- *Building Approvals, Australia* (cat. no. 8731.0)
- *Dwelling Unit Commencements, Australia, Preliminary* (cat. no. 8750.0) - issued quarterly
- *Private New Capital Expenditure and Expected Expenditure, Australia* (cat. no. 5625.0)
- *Sales of New Motor Vehicles, Australia Electronic Publication* (cat. no. 9314.0).

**27** In addition, the Reserve Bank of Australia (RBA) produces the monthly *Reserve Bank of Australia Bulletin*, the tables of which are available on the RBA web site <<http://www.rba.gov.au>>. The Australian Prudential Regulation Authority (APRA) also publishes a range of finance statistics on its web site <<http://www.apra.gov.au>>.

## EXPLANATORY NOTES *continued*

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### RELATED PUBLICATIONS *continued*

**28** Current publications produced by the ABS are listed in the *Catalogue of Publications and Products* (cat. no. 1101.0). The *Catalogue* is available from any ABS office or the ABS web site <<http://www.abs.gov.au>>. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

## GLOSSARY

<b>Agricultural machinery and equipment</b>	Includes tractors, tillage implements, seeding, planting and fertilising equipment, agricultural mowers, harvesters, etc.
<b>Alterations and additions</b>	Comprises all structural and non-structural changes which are integral to the functional and structural design of a dwelling. Examples are garages, carports, pergolas, reroofing, recladding, etc. Alterations and additions do not include swimming pools, ongoing repairs, or maintenance and home improvements which do not involve building work.
<b>Commitment</b>	Is a firm offer of finance. It either has been, or is normally expected to be, accepted. Commitments accepted and cancelled in the same month are included. Commitments to non-residents are excluded.
<b>Construction and earth moving equipment</b>	Includes concrete mixers and pumpers, dozers, graders, mobile cranes, crawler tractors, dumpers, road rollers, earth packers, scarifiers, rippers, etc.
<b>Construction of dwellings</b>	Comprises commitments made to individuals to finance, by way of progress payments, the construction of owner occupied dwellings.
<b>Debt consolidation</b>	For personal finance, comprises commitments whose principle purpose is to consolidate and pay out amounts owing by the borrower to third parties.
<b>Dwelling</b>	Is a single self-contained place of residence such as a detached or semidetached house, a terrace house, a flat, home unit, town house, etc. which includes bathing and cooking facilities.
<b>Electronic data processing equipment</b>	Includes computers, computer peripherals, data entry devices, word processing machines, etc.
<b>Established dwelling</b>	Is a dwelling that has been completed for 12 months or more prior to the lodgement of a loan application, or has been previously occupied.
<b>Finance lease</b>	Refers to the leasing or hiring of tangible assets under an agreement, other than a hire purchase agreement, which substantially transfers from the lessor to the lessee all the risks and benefits incident to ownership of the asset without transferring the legal ownership.
<b>Fixed loans</b>	Generally involve: <ul style="list-style-type: none"> <li>■ a commitment for a fixed amount for a fixed period for a specific purpose</li> <li>■ a schedule of repayments over a fixed period</li> <li>■ repayments which reduce the liability of the borrower but do not act to make further finance available.</li> </ul>
<b>Heavy trucks</b>	Comprises all vehicles with a gross combination mass rating in excess of 3.5 tonnes, including prime movers registered without trailers.
<b>Light trucks</b>	Comprises vehicles constructed primarily for the carriage of goods which do not exceed 3.5 tonnes gross vehicle mass such as utilities, panel vans, trucks, cab-chassis, forward control vans and four-wheel drives used to carry goods.
<b>Manufacturing equipment</b>	Includes all plant and equipment used in the manufacture of goods except motor vehicles such as forklifts, work trucks and tractors.
<b>Motor cars and station wagons</b>	Includes cars, station wagons, four-wheel drive and forward control passenger vehicles with up to nine seats (including the driver).
<b>Motorcycles</b>	Includes two and three wheeled motorcycles and mopeds, scooters and motorcycles with side cars.
<b>New dwelling</b>	Is a dwelling that has been completed within 12 months of the lodgement of a loan application, and the borrower will be the first occupant.
<b>Office machines</b>	Includes telephone systems (including PABX equipment), facsimile machines, cash registers, photocopiers, etc.

## GLOSSARY *continued*

<b>Purpose</b>	Of the loan is that specified by the borrower. Where possible multiple purpose loans are split and each component is reported in the appropriate purpose category. Otherwise the whole loan is classified to the major purpose.
<b>Real Property</b>	Comprises both residential and non-residential land, buildings and fixed structures.
<b>Refinancing</b>	For personal and commercial finance, represents a commitment to refinance an existing loan. For secured housing finance, only those loans where the refinancing lender is a different lender and the security is unchanged are included. The refinancing of a loan to fund a change of residence is treated as a new lending commitment.
<b>Revolving credit</b>	Generally has the following characteristics: <ul style="list-style-type: none"><li>■ a commitment for a credit or borrowing limit is given for a specific period after which the commitment is reviewed</li><li>■ the extent of the borrowing used at any time during the period may be for any amount up to the authorised limit</li><li>■ repayments (other than of charges and interest) made during the period reduce the extent of the borrowing used and thereby increase the amount of unused credit available up to the authorised limit. Examples include credit cards, lines of credit and approved overdrafts.</li></ul>
<b>Secured credit limits</b>	Includes overdrafts, lines of credit, credit cards, etc. backed by a mortgage or other assets owned by the borrower.
<b>Secured housing finance</b>	Comprises all secured commitments to individuals for the construction or purchase of dwellings for owner occupation, regardless of type of security. Commitments for housing that will be occupied by persons other than the owner(s) are excluded.
<b>Total credit limits at end of month</b>	Comprises total approved credit limits available at the end of the reference month. In principle, this can be derived by adding new and increased lending commitments during the month less cancellations and reductions of credit limits during the month to the balance of credit limits at the end of the previous month. In practice, however, revisions and other adjustments (such as the transfer of an existing fixed credit facility) will mean that such a derivation is inexact.
<b>Wholesale finance</b>	Comprises finance for the purchase of goods by retailers and wholesalers.



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*FAX* 1300 135 211

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